

Steve Reuter, MA

Building Agreement: How to Turn Conflict and Resistance Into Collaboration and Buy-in

About the Speaker

Steve Reuter specializes in helping people get unstuck from problems that feel impossible. With 10+ years of experience, he works as a professional question-asker, facilitator, and speaker who guides executives and teams through competing interests, complex conflicts, and decisions that seem to have no good options. Drawing from neuroscience, organizational psychology, negotiation and strategic thinking, Steve uses curiosity and strategic inquiry to help leaders see patterns they've been missing and discover breakthrough solutions hiding in plain sight.

Session Description

Whether it's motivating clients, partnering with colleagues, working with leadership, or engaging community members, health professionals often find themselves navigating challenging conversations. These moments of tension can involve miscommunication, differing values, or high-stakes decisions, all of which can create stress and disconnection. To respond effectively, we need more than just technical knowledge. We need presence, empathy, and the ability to stay grounded under pressure. In this session, we'll explore why conflict so often feels overwhelming and what it takes to shift those moments into opportunities for clarity, connection, and trust. Participants will walk away with practical strategies for navigating difficult interactions with more confidence and curiosity.

Learning Objectives

At the conclusion of this session, participants will be able to:

- Gain insight into the common roots of conflict and miscommunication in professional and community settings.
- Learn practical strategies to improve communication, build trust, and move through conflict more effectively.
- Build confidence in addressing challenging dynamics in meetings, teams, or one-on-one interactions.